



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
EARLY INTERVENTION SUPERVISORS, DSN BOARDS**

FROM: JOYCE KIMREY, DIRECTOR OF EARLY INTERVENTION SERVICES

DATE: APRIL 10, 2019

RE: EARLY INTERVENTION (EI) BOARD PAYMENT SYSTEM UPDATE

Attached are the following reports: March, 2019 Billing Efficiency Report; Chart Comparisons between Quarters 1-3, and the month of March 2019; and the "Service Analysis of Early Intervention Billing Efficiency" report. Also attached is an updated listing of DHHS personnel assigned to assist Early Interventionists, Case Managers, and those we serve to establish Medicaid eligibility.

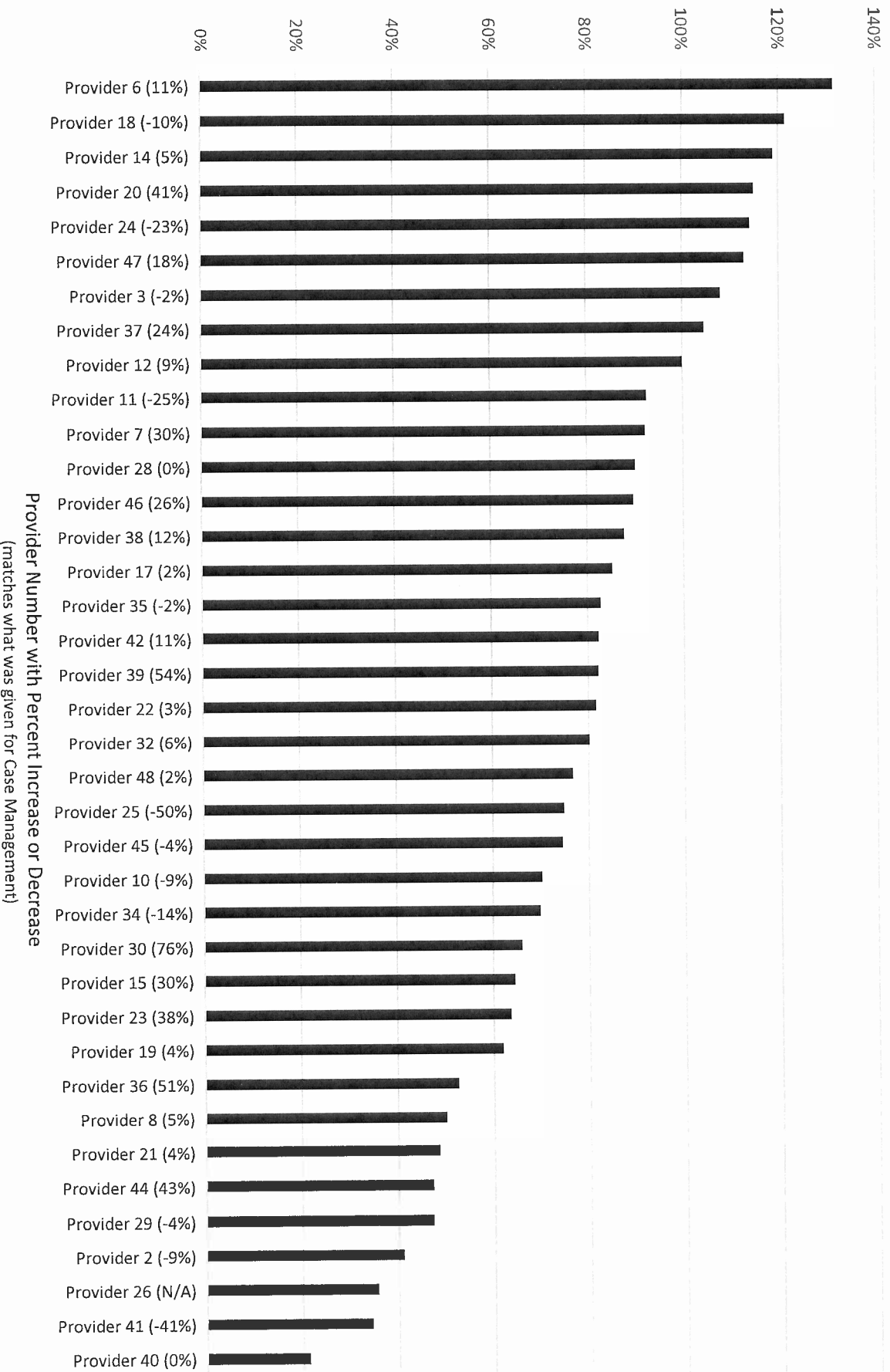
The March, 2019 Billing Efficiency Report of estimated billing using a per-unit rate (\$23.52) was 86.8% of the provider's current monthly prospective grant payment. The chart below sets forth this same monthly statistic for the past nine months:

Month of 2018/2019	Actual Per-Unit Billing (\$23.52) Compared to Monthly Grant
March	86.8%
February	80.7%
January	84.5%
December	54.8%
November	67.7%
October	79.0%
September	59.0%
August	72.0%
July	69.0%
9-Month Average	72.61%

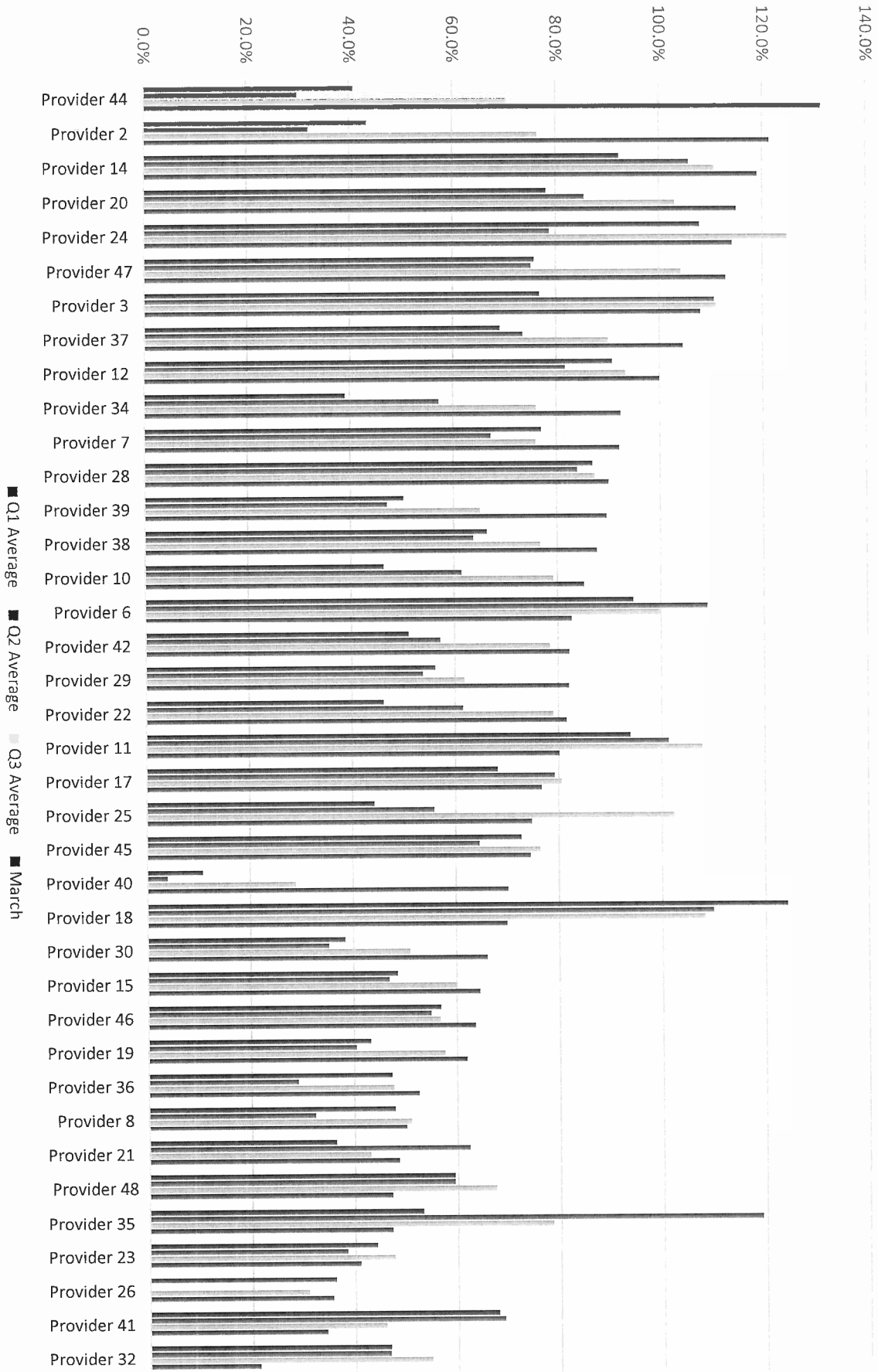
The report titled, "Service Analysis of Early Intervention Billing Efficiency," places each provider's average billing efficiency in March, 2019 in a high to low ranked quartile (consumers served). This may help provide context to evaluating each provider's current situation.

If you have questions about the reports or need assistance or guidance to improve services, feel free to contact me via email at jkimrey@ddsn.sc.gov or telephone (803) 898-9145. Thank you for your continued dedication and service to children with special needs.

Percent of Contract Amounts if Billed Fee for Service at \$23.52
 March 2019



Percent of Contract Amounts if Billed Fee for Service at \$23.52 Average of Quarters 1 - 3 Compared to March 2019



Sensitivity Analysis of Early Intervention Billing Efficiency (4/8/2019)			
Provider Number	Size of Provider	% of contract	25% Quartiles (Based on about 550 children per Quartile)
Provider 6	Large	131.3%	Top Quartile 114.9%-131.3%
Provider 18	Medium	121.4%	
Provider 14	Large	119.0%	
Provider 20	Large	114.9%	
Provider 24	Medium	114.1%	Upper Middle Quartile 89.6%-114.1%
Provider 47	Small	112.9%	
Provider 3	Medium	108.0%	
Provider 37	Small	104.5%	
Provider 12	Medium	100.0%	
Provider 11	Medium	92.4%	
Provider 7	Very Small	92.1%	
Provider 28	Very Small	90.0%	
Provider 46	Very Small	89.6%	Lower Middle Quartile 76.6%-87.7%
Provider 38	Medium	87.7%	
Provider 17	Small	85.1%	
Provider 35	Very Small	82.7%	
Provider 42	Small	82.1%	
Provider 39	Small	82.0%	
Provider 22	Medium	81.5%	
Provider 32	Small	80.1%	
Provider 48	Large	76.6%	Bottom Quartile 21.4%-74.7%
Provider 25	Small	74.7%	
Provider 45	Very Small	74.4%	
Provider 10	Large	70.1%	
Provider 34	Very Small	69.8%	
Provider 30	Very Small	66.0%	
Provider 15	Small	64.5%	
Provider 23	Small	63.6%	
Provider 19	Medium	61.9%	
Provider 36	Very Small	52.6%	
Provider 8	Small	50.1%	
Provider 21	Very Small	48.6%	
Provider 44	Very Small	47.2%	
Provider 29	Very Small	47.2%	
Provider 2	Very Small	41.0%	
Provider 26	Very Small	35.7%	
Provider 41	Very Small	34.5%	
Provider 40	Very Small	21.4%	
Total	-	86.8%	

Size	Number
Very Small	0-35
Small	36-70
Medium	71-110
Large.	111+

DHHS PERSONNEL ASSIGNED TO ASSIST EARLY INTERVENTIONISTS, CASE MANAGERS AND MEDICAID ELIGIBLES

<p>COASTAL REGION Site Code 18002</p>	<p>Sandra Greene- 843-821-5887 Tuere Peterkin- 843-832-5586 COASTAL CENTER 9995 Miles Jamison Rd Summerville, SC 29485 Office: 843-821-5887 Fax: 843-821-5889 greenesl@scdhhs.gov Tuere.Peterkin@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	<p>Allendale, Bamberg, Barnwell, Beaufort, Berkeley, Charleston, Colleton, Dorchester, Hampton, Jasper, Orangeburg</p>
<p>MIDLANDS REGION Site Code 40065</p>	<p>Teresa Hill-803-935-5922 Aviel Chism-Parks 803-935-935-7624 MIDLANDS CENTER 8301 Farrow Rd Columbia, SC 29203 Office: 803-935-5922 Fax: 803-255-8245 Teresa.Hill@scdhhs.gov Aviel.Chism-Parks@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	<p>Aiken, Calhoun, Chester, Fairfield, Kershaw, Lancaster, Lexington, Newberry, Richland, York</p>
<p>PEE DEE REGION Site Code 21006</p>	<p>Lisa. T. Seawell-843-664-2707 Gwendolyn Turner- 843-664-2645 Admin- Makisha Dix- 843-664-2653 PEE DEE CENTER 714 National Cemetery Rd Florence, SC 29501 Office: 843-664-2707 Fax: 843-664-2692 mccartyl@scdhhs.gov Gwendolyn.Turner@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	<p>Chesterfield, Clarendon, Darlington, Dillon, Florence, Georgetown, Horry, Lee, Marion, Marlboro, Sumter, Williamsburg</p>
<p>Piedmont Region Site Code 30003</p>	<p>Hattie Williams-864-938-3129 Courtney Bragg -864-938-3552 Admin- Magan Jackson- 864-547-8500 WHITTEN CENTER PO Box 239 28373 Hwy 76 East Clinton, SC 29325 Office: 864-938-3129 Fax: 864-938-3119 willhat@scdhhs.gov Courtney.Bragg@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	<p>Abbeville, Anderson, Cherokee, Edgefield, Greenville, Greenwood, Laurens, McCormick, Oconee, Pickens, Saluda, Spartanburg, Union</p>