



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
CEOS, CONTRACTED SERVICE PROVIDERS
CHIEF FINANCIAL OFFICERS, DSN BOARDS AND PROVIDERS**

FROM: ASSOCIATE STATE DIRECTOR-POLICY, SUSAN KREH BECK *SKB*

DATE: SEPTEMBER 16, 2019

RE: Waiver Case Management (WCM) 60% Safety Net Extended to December 31, 2019

As indicated in the [DDSN Executive Memo](#), dated May 17, 2019, in order to provide confidence and a safety net for providers with monthly billings less than their current monthly break-even point, DDSN implemented a 60% safety net monthly prospective payment beginning in July 2019 continuing through September 2019. Payments for WCM were prospectively paid as usual except at 60% of their current rate (\$83.78). Each provider's break-even billing revenue varies based on its unique personnel costs and overhead, but generally requires between 4-5 hours of billable time per case manager when on-duty for a full day. The 60% safety net threshold is a general estimate of a provider's variable personnel costs (cash flow) for case management.

According to data from August 2019 billings, about seven (7) providers did not submit monthly billings equal to or greater than the 60% threshold. Therefore, DDSN will continue the 60% prospective payment to all providers for three (3) more months (through December 31, 2019). The process will continue to operate as it has for the last three (3) months. This will be helpful to keep up all the positive motivation moving forward in CM and give those needing more assistance time to make progress without unhealthy financial pressure.

Thank you for your effort and diligence in adapting business models and providing high quality case management to South Carolinians with lifelong disabilities.