



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
CEOS, CONTRACTED SERVICE PROVIDERS**

**FROM: SUSAN KREH BECK, ED.S., LPES, NCSP *SKB*
ASSOCIATE STATE DIRECTOR-POLICY**

DATE: DECEMBER 6, 2018

RE: Market Rate Case Management Issue - October 2018 Billing Report

We apologize that the monthly information and graphs on October 2018 Case Management billing and production were not sent earlier this month. While this information was presented at the DSN Commission meeting, we neglected to send it out. We have included the graphs for October's reporting and will be sending out the November numbers as soon as the billing closes and we have time to run the analysis.

In October, an increase in the average provider percentage was realized. The chart below was presented to the DSN Commission and shows progress in the average market rate revenue over time. This percentage column shows the current revenue that the providers would receive had they been paid at the \$25/\$15 rate instead of the \$139 per waiver consumer. The chart also breaks down the estimated reduction in revenue per waiver consumer that would occur at that rate of production.

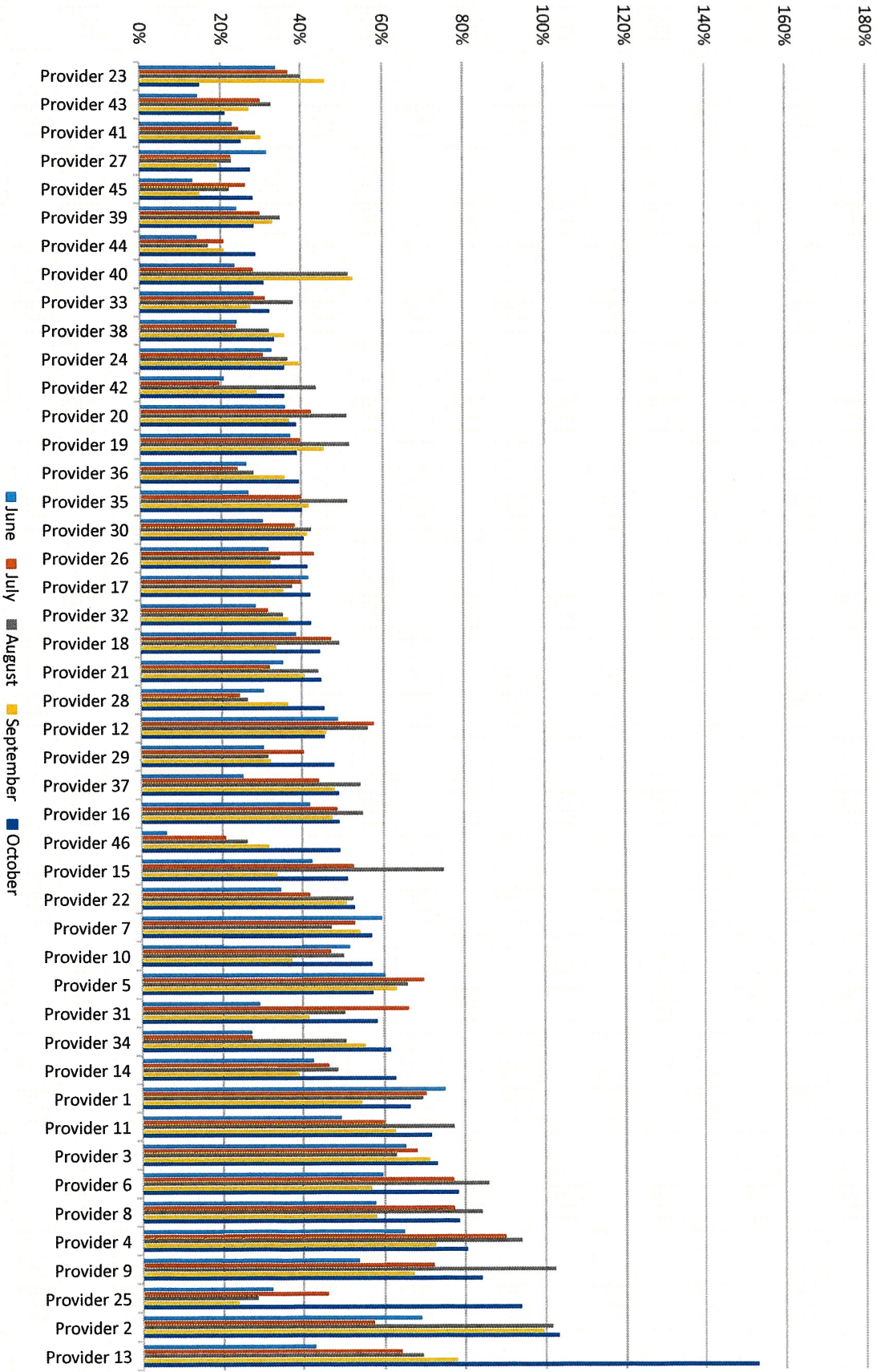
Month of 2018	Average Provider Market Rate Revenue	Estimated Revenue/Consumer	Estimated Revenue/Reduction/Consumer
October	52.1%	\$72	\$67
September	45.4%	\$63	\$76
August	52.8%	\$73	\$66
July	47.6%	\$66	\$73
June	43.1%	\$60	\$79
May	39.9%	\$55	\$84
April (Month of Change – Not Measured)	--	--	--
March (Month Prior to Change)	31.5%	\$44	\$95

As a reminder, the numbers below the attached charts' horizontal axis pertain to each unique provider and were provided to each ED/CEO last month. If you have misplaced your number, please send email to Sandra Delaney (sdelaney@ddsn.sc.gov) who can provide you with your unique number.

If you have questions, please contact Ben Orner at borner@ddsn.sc.gov or (803) 898-3520.

Attachments

Percent of Current Band Payments if Waiver Billed at \$25/\$15 June-October Comparison



**Percent of Current Band Payments if Waiver Billed at \$25/\$15
October 2018**

